



THREE CUBE

Three Cube Managed Services & Solution

We Continue to innovate &
improve delivery service
by combining Domain
Expertise and Technology

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Three Cube Managed Services and Solutions Private limited is a consulting and outsourcing company. The Management team comprises of Chartered Accountants with over 22 years of experience in Audit, Consulting and outsourcing across various Industries. The company is an offshoot of Sudarsanam and Associates, Chartered Accountants.

The firm provides a wide range of corporate consulting services like data analytics, Shared Service Centre setup, Process transformations, strategy formulations and Risk Management. In outsourcing, the company offers support services under Finance and Accounting, HR , credit services and Marketing.

It also provides Information Technology (IT) consulting assisting client in their process transformations using their proprietary software tools and ensuring right ROI are obtained from IT spends.

Bala V - BFSI Practice Head



- Chartered Accountant and Cost Accountant
- 20+ years of experience in Banking, Financial Services, IT and BPO
- Experience in ERP planning & implementation and Shared Service Center setup

Krishnan S - Delivery Head



- Chartered Accountant
- 25+ years of experience in operations and project management
- Specialized industry experience in Banking, Insurance and

Ashok Rajaram - F&A and HRO Practice Head



- Chartered Accountant and Cost Accountant
- 20+ years of experience in Outsourcing, Management Consulting, Operational & System Audits
- Proven track record in setting up Shared Service Centers for Fortune 500 clients
- Experience in managing strategic relationships with key clients

Outsourcing



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FINANCE AND ACCOUNTING

Today's CFOs are faced with many challenges-especially when it comes to managing governance, reducing risk and ensuring compliance. We offer a robust business process services platform for the F&A function. Our F&A Center of Excellence offers solutions in procure-to-pay, order-to-cash, and record-to-report to minimize back office delays and missed opportunities. In addition, we provide F&A business process as a service platforms (BPaaS) delivering maximum business value.

Three Cube F&A offering leverages industry know-how and proven best practices. Our breadth of global engagements, with experiences across multiple industries, enables us to deliver quality business outcomes and operational efficiencies that accelerate your F&A transformation. You'll increase payment accuracy, accelerate revenue cycles, and gain faster access to information. We provide services across the entire F&A value chain.

PROCUREMENT MANAGEMENT

Today, different organizations employ various management techniques to carry out the efficient functioning of their departments. Procurement management adopted by Three Cube is one such specialised form of management, We ensure the procurement is carried out and the planning of the process that will ensure the things run smoothly. We save much of the money who spent when purchasing goods and services from outside and several other advantages. The areas we cover.

- Tactical purchasing
- Travel & expense claims
- Fixed assets
- Accounts payable
- Data management
- Reconciliations

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RECEIVABLE MANAGEMENT

Three Cube offers financial and telecom service providers hassle-free, end-to-end Receivables Management Services (RMS) that maximize automation, reduce the defaulter rate, and enable better TAT and SLA compliance. Our skilled executives leverage technology, extensive experience, and superior delivery capabilities to help businesses:

- Place courtesy calls for payment due-date reminders
- Provide payment pickup facility from a customer's doorstep
- Handle backend operations such as reconciliation, bounced cases, updating records, reporting, and MIS.
- Manage Data Management and Reconciliations

RECORDING AND REPORTING

Three Cube helps clients around the globe in liberating cash, increasing the velocity of capital through the system, improving ROIC and instilling a disciplined approach to driving cultural change. In most cases, the effort is self-funded with very short payback periods.

We work with clients across the liquidity spectrum. This includes helping firms with strong balance sheets improve resource deployment across lines of business to generate higher and better returns for investors. At the other extreme, it encompasses recognizing if and when an imminent cash pinch will threaten a company, and devising ways to address the issues, no matter how severe.

Our skilled executives leverage technology, extensive experience, and superior delivery capabilities to help businesses:

- Month end closing
- Fixed Asset accounting
- Cash management/ treasury
- General accounting
- Reconciliations
- Control & compliance

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Forecasting and Budgeting

Three Cube budget is a plan expressed in quantitative, usually monetary terms, covering a specific period of time, usually one year. A budget is a systematic plan for the utilization of human and material resources. In a business organization, a budget represents an estimate of future costs and revenues. Budgets may be divided into two basic classes: Capital Budgets and Operating Budgets.

Our forecasting and budgeting services include:

- Budget Preparation, Reporting and Monitoring
- Financial Forecasting and Modeling
- Business Planning and Forecasting
- Cash Control and Forecasting
- Cash Flow Management and Analysis
- Business Startup and Business Plans
- Strategic Business Planning
- Revenue and Expense Budgeting
- Employee Benefits Forecasting
- Budget Comparisons – Actual vs. Budget vs. Prior Periods
- Income, Expense and Cash Flow Forecasts
- Examination of the Working Capital Cycle

Statutory Compliances

At Three Cube, we ensure happiness quotient of your employees through our range of Solutions that perfectly meet your requirements. With our Statutory and Compliance Outsourcing solutions, we will ensure that your organization is compliant with all employee-related statutory compliance requirements. Our range of services include:

- Timely remittance & filing management under Statutory Activity (PF, ESI, LWF, PT etc).
- Statutory & Compliance Audit.
- Management of Compliance activities, Labour laws, Statutory & Compliance Audit, Liasioning.

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Outsourcing

Human Resource Offering

Three Cube Human resources business process outsourcing involves helping organizations through value-added human resources outsourcing solutions, including integrated talent management (encompassing recruitment, performance and progression, learning and compensation services) and highly efficient employee services capabilities.

Recruitment

Three Cube helps organisations and candidates find their right fit of employees and employers respectively. We offer complete solutions where job seekers are mapped to the job requirement using comprehensive profiling techniques. Each profiling is done as per the requirement of the employer with regard to managerial, technical, logical & analytical, communicative, decision making and motivational factors required for job.

Performance Management

Transforming Human Resources into Resourceful Humans

Are you seeking to:

- Establish an organisational culture where sustained high performance, productivity, service, innovation and quality become the norm?
- Understand the psychology of employee engagement and reduce the number of staff who are simply marking time and adding little value?
- Improve performance management solutions and team motivation by transforming your managers' methods?

Payroll Process Outsourcing

Threecube has a well established and robust payroll processing system in place that is a combination of the best of software tools, expert know how, IT infrastructure and a strong payroll team. In response to articulated customer needs and as a logical extension of our services portfolio, we had introduced Payroll Process Outsourcing services as a standalone offering a few years ago. Designed to manage payroll of your on-roll employees, our payroll processing services are configured to cater to your specific requirements.

Key deliverables in our Payroll Process Outsourcing Services:

- One time activities:
- Salaries and Benefits structuring
- Data Migration
- Setting up rules and Employee Masters
- Dry and Parallel runs

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HR Help Desk

Human resources business process outsourcing involves helping organizations through value-added human resources outsourcing solutions, including integrated talent management (encompassing recruitment, performance and progression, learning and compensation services) and highly efficient employee services capabilities.

Corporate Training

The learning system that the company has found to be the most effective way to impart skills in the corporate sector. Using a mix of Satellite Enabled Training, Traditional class room training, remote labs and E-Learning with simulations & projects, as the training methodology. The biggest strength however is the ability to customize the training, both in terms of content as well as delivery methodology depending upon the unique requirements of each corporate.

Credit Service

Credit Services BPO provides full service consulting, advisory and business process outsourcing services to institutions in the documentation verification , MIS reports on defaults and customer profiling.

Marketing

Marketing BPO services from Three Cube can help chief marketing officers achieve their most urgent goals, reaching out to the customers through our call centre for pre and post sales services. Email marketing to identify new customers and record customer satisfaction.

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Data Analytics

Analytic capabilities helps organization to drive growth, improve operational excellence and helps in reskilling the work force. Three Cube Analytics helps organization to gain insight in all the key areas thereby enabling them to transform business.

Our Data Analytics Process includes :

DATA MINING

DATA MODELING

RESEARCH ANALYSIS

Shared Service Centre

Three Cube is well positioned to help organizations to set up shared service Centre into place and we instill a process management with tools and training to help and manage future challenges and opportunities. We create solutions that our clients can manage on their own, with the help of our specialists. We help the organizations to quickly realize the value of their shared service centre through positive business change that will enable businesses to generate value quickly

Process Transformation

Three Cube Process Transformation models helps clients to drive high performance. We design and implement initiatives that achieve rapid and sustainable performance outcomes for our clients, creating competitive advantage through superior execution and dynamic operating models.

Risk Management

Three Cube helps the organization to realize that the risk management is more about opportunity than obligation. We work with clients to create and implement integrated risk management capabilities focused on generating higher economic returns and improving shareholder value.

Three Cube Risk Management Services for Corporates

Internal Audit, Fraud Risk Assessment, Policy Review, Operational Risk Management, Comprehensive Risk Identification and Assessment, Developing Risk Management Reporting Framework, Review of Risk Management Technology, Training

Strategy

Business today face the challenge of creating a working models of strategy that are capable of responding to changing consumer needs taking into account financial, resource and talent pools. Three Cube works with business to design strategies that are nimble-and effective at the same time helps the business to unlock their value.



Banking and Financial Service Consulting

Three Cube services helps banks and financial services institutions achieve differentiation and operational excellence by tapping a reservoir of consulting, technology and outsourcing services.

ALM

- Balance sheet optimization
- Transfer pricing implementation
- Enhancement of LOB and customer profitability
- Yield management
- Guidelines / Risk Management for New product launches

Capital Management

- Preparation/ updation of ICAAP documents
- Capital management and planning
- ROE – Enhancement

Specialized Services

- Assistance in FATCA implementation
- EMTN program Management
- Flow rate model on Retail portfolio

Training

- Basic Banking module
- Overview of WB , RB and IB
- Specialized subject training like ALM , Basel , Capital Mgt, Profitability Enhancement , NPA management.



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Industries

Banking and Financial Service - BPO

Three Cube services helps banks and financial services institutions achieve differentiation and operational excellence by tapping a reservoir of consulting, technology and outsourcing services.

Application Processing

- Account creation
- Data entry & KYC check
- Verification of supporting documents proof
- Automated workflow solution

Credit and Disbursements

- Credit review for renewals
- Pre & Post disbursement validations

Analytics

- LOB Performance
- Product profitability reports
- Customer profitability reports & MIS
- Data mining and analysis

Collections

- Email reminders - Follow up
- Overdue analysis
- Collection incentive program

Other Services

- Reconciliation
- Fixed Assets & Payroll
- Regulatory reporting
- Support in preparing financial statements.

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Healthcare

Consumers, employers, payers and providers all agree that major transformations must occur today in healthcare to meet healthcare needs in the future. The focus on acute care versus wellness, unsustainable and rampant costs, together with outdated business and care delivery models, has created a fragmented care delivery system that must be changed. These fast moving healthcare requirements and opportunities make it more critical than ever that your organization stay connected. And promoting connected care is the focus of the Three Cube Healthcare Practice. Our cost-effective project solutions optimize alignment, efficiency and effectiveness—and that benefits patients, as well as your business.

Our Service offering include:

- Digitization
- Customer profiling
- Insurance management
- Data analytics
- Our health services will enable hospitals to manage clients health and improve their satisfaction dramatically.

Insurance

Three Cube provides insurance industry solutions that address products, strategies, people, processes and operating infrastructures. Our services include services in claims, finance and administration services, human resources and learning, marketing, sales and distribution, and underwriting.

- Application processing
- New Insurance application as per TAT
- Communication with the customer
- Welcome kit Management
- Follow up calls & Feed back
- Claims Administration
- Recording of claims
- Coordination with Client on claim status
- Claim Validation & Follow up on payment
- Updating the customer
- Rejection analysis
- Validations and Renewals

Industries



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Travel and Transportation

Three Cube helps travel services companies (hotels, tour operators and car rental agencies) improve customer satisfaction, operations efficiency and improve business processes by comprehensive portal management, in bound and out bound customer service management and focused customer satisfaction survey.

Front Office

- Customer service
- Sales and reservations
- Rescheduling and cancellations
- Cross sales, up selling
- Loyalty program management

Middle Office

- Fare loading
- Fare updates & Ticketing
- Queues management
- Schedule change

Back Office

- Settlement and reconciliations
- Commission audits
- Collections
- Agency Debit Memo (ADM)
- Refunds
- Account services

Horizontal Services

- Finance & Accounting
- Payroll administration
- Human Resources
- MIS and reporting

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Industries



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Utilities

Three Cube helps electric, gas and water utilities companies to improve their performance in the dynamic utility market. They include services data management, validation, prevention of revenue leakages using technology.

Account Creation

- Application processing
- Account setup
- Create field service request
- Schedule change

Billing

- Prepare bill/ invoice
- Billing validation
- Generate bill
- Dispatch bill
- Update A/R

Payment Processing

- Receive payments, including lockbox
- Process payments, including out of cycle payments
- Cash application
- Update customer account (CIS)

Meter Data Management

- Obtain automated/ manual meter readings
- Upload to customer information system (CIS)/ billing application

Field Services

- Schedule field services
- Coordinate dispatch
- Track meter installation and order fulfillment
- Coordinate with field staff for manual meter readings

Contact Center

- Inbound/ outbound Contact
- Customer helpdesk
- Due date reminders
- Collections
- Promotions/ campaigns

Collections

- Dunning management
- Voice/ written contact with customers
- Work with 3rd parties for collection
- Update credit information

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IT Service

Application Development

Our Software tools help organizations meet their business goals. Most of our tools are focused on transforming the process thus enabling you to achieve operational excellence. Our Analytical tool can help you grow your business in entirely new ways. The ability to gain insights from your data lets you make faster and smarter decision, we can help you turn insights into action, and action into tangible results.

Sample proprietary applications like,

OPTrack: Process Tracking & Workflow Engine

- Provides customers with real time reports to track productivity & turnaround
- Auto linking feature helps in updating client feedbacks

WDM: Workload Distribution and Management Application

- Integrated resource identification & shift planning mechanism
- Incorporates priority based allocation to meet client requirements

CapSys: End to End Data Capture System

- Intelligent reflection of historical data to enable faster data capture
- Field validations and customer supplied lookups for higher accuracy and productivity

iMI: Web based Management Information Dashboard

- Clients can view reports online & can monitor the project status
- Restricted & Secure access provided to stakeholders

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